

Working with You Working for You

Bollinger Enterprises, Inc.

2010 ANNUAL REPORT

The Annual Report for 2010 is a special edition of our newsletter, the BEi-Line, which will highlight the major news stories of the year. Each full story can be found in the newsletters posted on the BEi website: www.beiwarren.com



Year 2010 was indeed a very good year for Bollinger Enterprises, Inc. (BEi)! The statewide recognition by the Pennsylvania American Legion affirmed the commitment and performance of the staff, volunteer Boards of Directors and Trustees, community and regional foundations, and private contributors to provide top notch services to enhance the lives of individuals with disabilities living in Warren and Forest Counties. As we move forward, nearing completion of our fourth decade of services, we remain committed to our mission to:

Enrich the lives of people with disabilities by being the most innovative provider of vocational, life, and social opportunities through a caring and dedicated staff by:

- * Bringing opportunities to people with disabilities for independence at work, at home, and at play!
- * Enhancing self worth and enjoyment in life!
- * involving the community to make it happen!

Pennsylvania American Legion Selects BEi for the “2010 American Legion Award to Enhance the Lives of Disabled Persons”



....Congratulations on behalf of the over 240,000 members of the Pennsylvania American Legion in Bollinger Enterprises, Inc. being selected for the 2010 American Legion award..... BEi was nominated for the Award by Jeff Walters, veterans employment representative of the Warren Career Link..

DCED Awards BEi Grant for Equipping Chapman State Park Concessions

.....The PA Department of Community and Economic Development (PA DCED) has awarded BEi a grant to purchase a new boat fleet and restaurant equipment for the BEi concessions at Chapman State Park. The grant, championed by State Representative Kathy Rapp, enables better service to tourists visiting the park which has undergone a major facelift.... BEi manages the concessions as an employment project providing competitive retail work experience for people with disabilities.



Foundation Grant Awards Improve BEi Facilities

....BEi has been awarded two grants that will address renovation and infrastructure improvement projects. A DeFrees Family Foundation grant will fund renovations to production area restrooms.....Energy and water conservation features were built into the renovations.... The second grant from the Edith L. Trees Charitable Trust will fund the modernizing and rewiring of the BEi's information technology systems.



Economic Recovery Felt at BEi

.....Production business operations were strong throughout the last quarter with no let up through December....Orders from BEi contactors were plentiful with no let up for the holidays.....one business customer advised “put the pedal to the metal” for his company's orders.



BEi Extends Licensing Streak (As seen in the Warren Times Observer)

.... BEi received a 100% score in its annual licensing review for the tenth straight year! Positive accomplishments noted by the licensing staff were: Safety practices were considered over and above requirements, experienced agency staff with little turnover in personnel provide continuity in programming, the variety and volume of contracted manufacturing work provides many earning opportunities for BEi workers, and participants were satisfied with BEi's programs and work environment.

BEi NISH Contract to be Renewed with the ANF

....The contract for janitorial services at the Allegheny National Forest headquarters is to be renewed for another year through the "Ability One" Program of the National Industries for the Severely Handicapped....The contract provides employment opportunities for four BEi employees.



Activities Group Participates in the Third Annual National Barber Institute Art Show

.... BEi workers created a work of art for the show titled "Celebrating the Possibilities"....The artists received a certificate of participation and a framed plaque as mementos.



Portrait of BEi Namesake Donated by Family

....Suzanne Bollinger Haupin, sister of the late Clifford "Bud" Bollinger, Jr., painted and donated a portrait of her brother to BEi as a memorial gift.Bud had worked at BEi for over 25 years.....Suzanne's and Bud's parents, Annabel and Clifford Bollinger, Sr., founded BEi.

BEi Boards Hold Annual Meeting

....The BEi Board of Directors and Board of Trustees held their annual joint meeting on December 21, 2010, to elect officers for 2011, and review the annual audit by Kersey and Associates..... Dean Huya was elected President of the Board of Directors... Bill Harvey, Jr., was elected Chairman of the Board of Trustees.



BEi Holiday Dance and Workshop Party Were Fun for All!

....The Jefferson DeFrees Family Center in Warren rocked to the sounds of Dr. Vig at the BEi Holiday Dance.....Later in the month more holiday cheer was the order for the day at the annual workshop Christmas party held at the North Warren Fire Hall.



BEi's Third Annual Craft Show Successful!



...The Third Annual BEi Holiday Craft and Vendor Show saw steady crowds shopping for Christmas gifts and holiday items from the 29 vendors offering their wares. ... The show offered something for everyone: Crafts and commercial items for the holidays, a silent auction with 62 items for bid, hot soup and chili for lunch, and many holiday baked goods for sale.

Haiti Relief Donation

...Employees of Bollinger Enterprises, Inc., have donated \$500 to the American Red Cross International Haiti Relief Fund. ...Funds were raised through individual contributions, proceeds from BEi's chili and hot drink sales at Warren County Winterfest, and a meatball sub sale at the BEi workshop.



Community Groups & Projects Receive Support of BEi Staff

...Staff of BEi are involved in many community groups serving on boards, helping with fundraisers, or acting as volunteers.... The Warren County Humane Society, the Warren Concert Association, Hospice of Warren County, the Girl Scouts, the Salvation Army, the United Fund of Warren County, the YMCA's Tango Adventure Race, and Family Services of Warren County's Kwik Fill Classic Bicycle Race.

BEi Offers Training for Families

...BEi hosted three evenings of training with a focus on "Transition Planning" from school to work and adulthood....Topics of presentations were "Helping Your Teenager with Asperger's or Autism Prepare for the Future," "Accommodations and Supports for Employment," and "Independent Living and Community Participation."

Workforce Investment Act Provides Four Summer Workers to BEi

...The federal Workforce Investment Act provides funding for a summertime youth employment program...three of the four youths had previously worked in the BEi shop through the Work Study Program of the Warren County School District.



Life Skills and Therapeutic Activity Programs on the Move!

The BEi Life Skills and Therapeutic Activity programs are growing in numbers of participants ... These community based programs of choice are popular because staff make learning interesting and fun!.... Everyone is eager try out new things like cooking a heart healthy meal from scratch or attending a performance at the Library Theatre.

Bollinger Enterprises, Inc. Revenues and Expenses for Fiscal Year 2009-2010

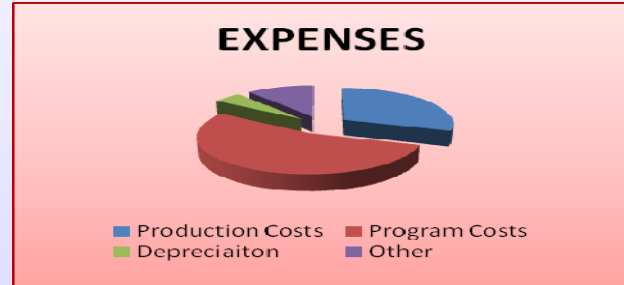
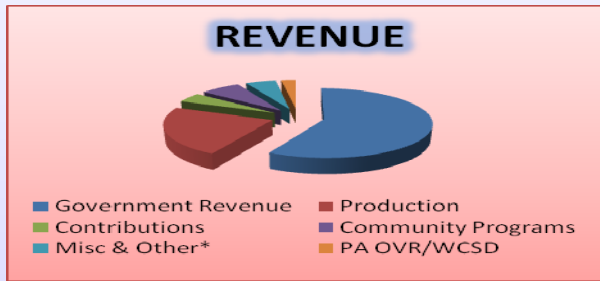
REVENUE

Government Revenue	\$ 940,734	58.0%
Production	\$ 373,095	23.0%
Contributions	\$ 72,629	4.5%
Community Programs	\$ 111,994	6.9%
Misc & Other*	\$ 83,825	5.2%
PA OVR/WCSD	\$ 40,420	2.5%
Total Revenue	\$ 1,622,696	100.0%

EXPENSES

Production Costs	\$ 461,923	20%
Program Costs	\$ 837,071	12%
Depreciaiton	\$ 72,204	18%
Other	\$ 169,475	50%
Total Expenses	\$ 1,540,673	100%

*Includes: Net Realized/Unrealized Gain or Loss on investments \$49,131; Investment Income \$10,672



2010 BEi Staff

Robert Klebacha, Executive Director
 Carolyn Shaffer, Rehab Supervisor
 Jennifer Slack, Comptroller
 Jeffrey DePetro, Production Manager
 Jeff Blum
 Larry Blum
 Mary Lou Campbell
 Amber Cooke
 Deborah Crone
 Leisa Edwards
 Timothy Ferrie
 Randy Harris
 Carla Johnson
 Sally Lord
 Stephanie Maze
 Stephanie Nelson
 Marilla Norton
 Beatrice Redick
 Colleen Yurick

2010 BEi Board Members

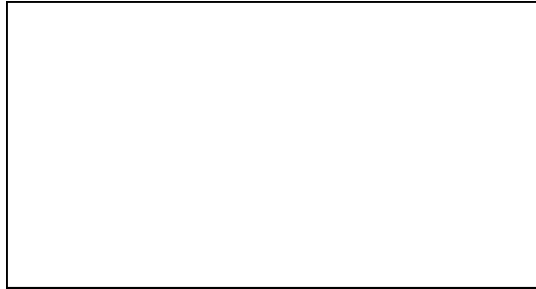
Dean Huya, President
 Jasen Diley, Vice President
 Linda Hackett, Secretary
 Kristine Whitaker, Treasurer
 Todd Betts
 Jane Dunshie
 Kevin Fry
 Sandra Pearson
 Betty Sanford
 DiAnn Savko
 Christopher Sundberg
 Fred Venal
 Donna Vicini

BEi Board of Trustees

John McHenry, Chairman
 Robert Crowley
 William Harvey, Jr.
 Rod Henry
 John Bevevino

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Gifts to support BEi
programs can be mailed
to the above address or by
visiting our website.

Mission

The mission of Bollinger Enterprises, Inc., (BEi) is to enrich the lives of people with disabilities by being the most innovative provider of vocational, life, and social opportunities through a caring and dedicated staff by:

- * **B**ringing opportunities to people with disabilities for independence at work, at home and at play!
- * **E**nhancing self-worth and enjoyment in life!
- * **I**nvolving the community to make it happen!

**Check out our website at
www.beigarren.com**

